

Tariff Booklet 2024

This document contains all Aruba Stevedoring Company N.V. (ASTEC) tariffs pertaining to the stevedoring and terminal operations in the Ports of Barcadera and Oranjestad.

1. GENERAL CONDITIONS

- A. All rates mentioned in this tariff booklet are in Aruban Currency Awg. (Aruban Florins).
- B. On all work performed by ASTEC, the General Terms and Conditions (GT&C's) of ASTEC as deposited at the office of the recorder of the court of First Instance at Aruba on December 17th, 2015, will apply (Annex B). The GT&C's (Annex B) are applicable for any and all work done by ASTEC for a third party who will receive an invoice for the work done by ASTEC. ASTEC reserves the right to change these Conditions and file new ones with the court.
- C. Although ASTEC will endeavor to timely advise local agents of lines regularly serving Aruba of any changes in the rates and conditions mentioned in this booklet, same may change without notice.
- D. Cargo and/or containers and trailers stored with or being transported or handled by ASTEC are not and will not be insured by ASTEC against any risks whatsoever and ASTEC accepts no liability or responsibility for any damages to loss of cargo, time and/or equipment.
- E. Agents should advise ASTEC by a minimum of 48 hours prior to arrival of any vessel and keep ASTEC informed of any changes in the arrival time and date. Correct documents such as discharge and loading stowage plans and lists should be provided to the operations department no later than 24 hours prior to arrival of the vessel to prevent delays in starting the operations and to be able to provide a good service level and turnaround time.
- F. ASTEC, in accordance with its invoicing procedure, reserves the right to withhold delivery of containers of the container (shipping) line in question and charge two (2) % interest per month or part thereof on any invoice not paid by the representing agent within seven (7) working days after the date of receipt of invoice via email or any other electronic communication method until the amount overdue of the invoice(s) in question is paid in full by the representing agent.
- G. Annex A contains a table with applicable stevedoring and port service tariffs due to ASTEC for services rendered in the Ports.
- H. Regardless of quantity of cargo/containers/trailers handled a minimum stevedoring charge of Awg. 4256,= will apply. Cargo operations related to so called "Barkjes" and "Barquitos" are exempt from this minimum stevedoring charge.
- I. For the handling of cargo with a lift plan, ASTEC requires agents to provide all dimensions (length x width x height), weight and the center-of-gravity (CoG) of the cargo relative to established connection points.

2. CONTAINERS AND TRAILERS

Loaded containers and trailers are subject to a "Full Circle" tariff which covers discharge of the unit from the carrier, (excluding crane rental charges) hauling to stacking area, delivery and gate-control, and the same procedure upon return of the unit up to and including loading of the unit on the loading carrier (excluding crane rental charges). Distinctive "Full Circle" tariffs apply to loaded containers discharged from a "LO-LO" type carrier and loaded containers and trailers discharged from a "RO-RO" - type carrier. The corresponding "full circle" tariff rates are as follows:

A. Container/trailer size:

	"LO-LO" carrier	"RO-RO" carrier
> 20 ft	Awg. 1.151,28	Awg. 1.229,97
➤ 40 ft standard	Awg. 1.681,64	Awg. 1.765,72
➤ 40 ft highcube	Awg. 1.969,46	Awg. 2.042,76
➤ 45 ft	Awg. 2.343,52	Awg. 2.423,29

Note: The "Full Circle" Tariff for containers/trailers irrespective size discharged empty, or related to "cultural, sport and tourism activities", or "TRANSSHIPMENT" amounts to Awg. 229.61 per unit.

B. Out of Gauge Units:

- ➤ Discharge or load "Mobile trailers" larger than 40 ft: Awg. 2.555,34 per unit.
- Discharge or load "Mobile trailers" smaller than 40 ft: Awg. 127,74 per ton.
- Containers over height/ over width/ over length an additional charge of Awg. 421,49= applies.

C. Lashing/Unlashing of Containers (or other lashing devices):

- For lashing or unlashing of containers using "Lashing Bars 10 ft" Awg. 13,47 for each bar.
- For lashing or unlashing of containers using "Lashing Bars 20 ft" Awg. 26.95 for each bar.

Note: We have come to terms with most agents over the past 2 years that lashing work is now being done by the ship crews of the vessel calling the Port of Barcadera. We shall be working with the remaining agents to transition this work over to the ship crew or a local contractor. As such we will discontinue lashing services at the latest by the end of the first quarter of 2024.

D. Shifting Containers Etc.

Shifting of containers/pinbox/hatchcovers etc will be charged as follows:

- ➤ Shifting on board Awg. 106,50 per unit.
- ➤ Shifting via shore Awg. 208,59 per unit.

Shifting of trailers (special cargo) will be charged as follows:

- ➤ Shifting on board Awg. 207,51 per unit
- > Shifting via shore Awg. 414,91 per unit

E. Use of Container Cranes:

The aforementioned rates do not include any charges corresponding to the utilization of the container gantry crane or any other shore-cranes.

F. Delivery on Chassis:

FCL-Containers will be delivered on any chassis owned/operated or rented by the corresponding carrier or her agents available within the port area. ASTEC is not responsible for the availability and condition of the chassis.

G. Stripping of LCL items in Containers

LCL-containers will be delivered to ASTEC where the cargo will be stripped from or stuffed into these LCL-containers, sorted, stored, and delivered or received for which service the applicable tariff rate amounts to:

Awg. 39,24 per 1,000 kilos with a minimum of 2,000 kilos per item in the container.

H. Stripping of FCL Containers Containing General Cargo:

Upon request of client, ASTEC will strip FCL containers containing general cargo, where the same conditions and tariffs will be applied as for the LCL containers.

I. Stripping of Containers Cars that do not start:

➤ Upon request of client, ASTEC will strip containers containing cars that do not start, the rate will amount to: Awg. 141,75 per unit.

J. Stripping of Containers Containing Heavily Damaged Cars:

- ➤ Upon request of client, ASTEC will strip containers containing heavily damaged cars that require assistance, the rate will amount to: Awg. 284,80 per unit.
- ➤ Prior to stripping a container containing such cars, it will be required that the owners or brokers sign a document in which ASTEC will be exonerated from any damage whatsoever during the stripping.

K. Focal Point Fee:

An additional focal point fee will be applied for all vessels for discharging/loading of containers or cargo, carrying cargo for different lines in case ASTEC must produce separate billing/invoices for each line.

➤ The rate amounts to: Awg. 173,88 per line on a vessel call.

Note: the invoices will be produced in a new digital format accompanied by the storage lists, and special movements report.

L. Plug-in Connections for Reefer Containers and Trailers:

All reefer containing frozen or chilled cargo will be automatically connected to an electrical outlet at 16:00 hrs or upon discharge after 16:00 hrs. The following options are possible after the agent or consignee submits a written request to the ASTEC Operations Department:

- Not to connect a reefer to the electrical outlet.
- ➤ Unplug a reefer after it has been connected to the electrical outlet.

The total tariff to connect a reefer container or trailer to an electrical outlet amounts to:

Awg. 145,53 per twenty-four (24) hours with a minimum charge of Awg. 145,53 in case the electrical connection is used less than 24 hours.

Note: The aforementioned tariff covers the following services:

- 1. Attaching/Detaching to an electrical outlet;
- 2. Cost of furnishing electric outfit and power consumed;
- 3. Recording of temperature of cargo per the visible outdoor AC Control Screen whilst connected;
- 4. Prompt reporting of malfunctioning of a reefer unit.

M. Demurrage Charges:

All unloaded containers will not incur demurrage charges during a period of seven calendar days to be counted as from the day following the day of discharge. Effective on the eighth calendar day counted from the day following the day of discharge, a demurrage charge will be levied until the unloaded container has left the port.

All other cargo will be charged for demurrage as per the below stated tariffs. Demurrage charges must be paid to ASTEC prior to withdrawal of any such cargo from the Terminal.

The demurrage charges are:

- > Awg. 140,14 per container or trailer per period (max. 4) of seven calendar days or fraction thereof.
- Awg. 2,80, per breakbulk unit per calendar day.
- Awg. 2,80, per cement pallet per calendar day.
- Awg. 5,61, per lumber bundle per calendar day.
- Awg. 11,21, per Car/Vehicle per calendar day. Awg. 16,82, per large(*) Car/Vehicle per calendar day.
- Awg. 4,53, per Chassis/Trailer per calendar day.

N. Storage Charges:

Outgoing cargo, including containers whether empty or loaded, will be subject to a storage charge per unit per calendar day during which the cargo has been stored within the Port premises of Oranjestad or Barcadera, excluding the day of return of the unit to the Port and also excluding the day of loading of the unit on the export-carrier / vessel. Storage charges on export cargo will be included in the stevedoring-invoice corresponding to the vessel on which the export cargo units have been loaded.

- Awg. 3,23, per 20 ft container per calendar day. (excluding the days as mentioned above)
- Awg. 5,39, per 40/45 ft container per calendar day. (excluding days as mentioned above)

Note: Storage charges for bulk cargo are as indicated in section 10.

O. Freezone Refund:

Full containers loaded with transshipment cargo, ultimately destined to foreign final destinations, will be eligible to receive a refund in case the client requesting the refund submits a copy of the corresponding S-900 Customs Model and the Container Bill of Lading to ASTEC within 7 business days as of the date of arrival of the inbound vessel.

The Freezone refund amounts to:

- ➤ Awg. 609,06 per 20 ft container
- ➤ Awg. 978,80 per 40/45 ft container

3. BREAKBULK GENERAL CARGO

The rate for discharging or loading any type of general cargo from or on to a break-bulk type carrier irrespective of the total quantity amounts to:

➤ Awg. 140,68 per 1,000 kilos

The aforementioned tariff covers discharge from or loading on to vessels and includes utilizing the vessels own ramp, derricks and/or deck-cranes (provided ASTEC cranes(s) and/or equipment cannot be used), pier handling, terminal warehouse handling and delivery. Storage charges and conditions apply as per the corresponding paragraph of this tariff booklet. Due note that if for operations safety and/or convenience it is determined best to make use of the port equipment (including but not limited to the Gantry Crane or the Mobile Crane) this shall be the case where equipment usage will be charged as per the tariffs listed in this booklet.

A. Transshipment Breakbulk

The rate for discharging and reloading of any type of general cargo from - and on to a breakbulk type carrier irrespective of the total quantity amounts to:

- > Awg. 122,78 per 1,000 kilos discharge
- ➤ Awg. 122,78 per 1,000 kilos reload.

Note: Covered storage for transshipment cargo can be provided pending capacity availability as determined at the sole discretion of ASTEC.

4. CEMENT

Bagged cement:

Discharge or loading of bagged cement on F.A.S. - basis will be performed at the rate of:

RO-RO	Awg.	30,83 per 1,000 kilos
LO-LO Big Bags	Awg.	30,83 per 1,000 kilos
LO-LO small bags palletized	Awg.	52,17 per 1,000 kilos
LO-LO cement difficult to discharge	Awg.	639,02 per 1,000 kilos

The aforementioned tariffs cover discharge or loading of bagged cement out of (or on to) the vessel's deck and include utilizing the vessels own ramp, derricks and/or deck-cranes and pier handling for immediate transport out of the harbor area.

In case cargo must be stored within the Port area, only open-air storage will be provided pending the availability of a storage area on the Port as determined at the sole discretion of ASTEC. In case cargo is stored within the Port area after discharge or prior to loading, additional delivery-or receiving charges will apply to deliver or receive the bagged cement, as mentioned on pages 8 and 9 (miscellaneous charges).

5. <u>LUMBER, PLYWOOD AND/OR TIMBERS</u>

Discharge or loading of lumber, plywood and/or timbers on F.A.S. basis will be performed at the rate of:

➤ Awg. 50,99 per 1,000 kilos

The aforementioned tariff covers discharge or loading of loose and/or packaged lumber, plywood and timbers out of (or on to) the vessel's deck and includes utilizing the vessel's own ramp, derricks and/or deck-cranes (provided ASTEC cranes(s) and/or equipment cannot be used) and pier handling for immediate transport out of the harbor area.

In case cargo has to be stored within the port area, only open-air storage will be provided pending availability on the Port as determined at the sole discretion of ASTEC. In case cargo will be stored within the Port area after discharge or prior to loading, additional delivery-or receiving charges will apply to deliver or receive the lumber, as mentioned on pages 8 and 9 (miscellaneous charges).

6. "BARKJES" BREAKBULK.

The rate for discharging of normal general cargo from the so called "barkjes" by the crew with a minimum of 1,000 kilos amounts to:

➤ Awg. 70,61 per 1,000 kilos.

The rate for discharging of "LUMBER/PLYWOOD" amounts to:

➤ Awg. 50,45 per 1,000 kilos.

The rate for discharging of "FRUITS AND VEGETABLES" amounts to:

➤ Awg. 50,45 per 1,000 kilos.

The aforementioned tariffs cover discharge from or loading on to vessels/ barkjes, and includes utilizing the vessels/barkjes own ramp, derricks and/or deck-cranes, pier handling, (Crew), terminal warehouse handling and delivery. Storage charges and conditions apply as per the corresponding paragraph of this tariff booklet. The tariff for discharging General Cargo includes the usage of port equipment (forklift) as support.

7. <u>VEHICLES AND TRANSIT VEHICLES</u>

Self-driven vehicles will be handled at the following rates:

Vehicle weight	Rates
venicie weight	Nates

Up to and including 999 kilos
 From 1,000 up to and including 1,999 kilos
 Awg. 112,65 per unit
 Awg. 188,43 per unit

Over 2,000 kilos
Awg. 142,40 per 1,000 kilos

Notes:

- A. Aforementioned rates apply to the discharge or loading of vehicles, and pier handling for immediate transport out of the harbor area.
- B. Carrier to provide gasoline or diesel oil for propulsion of the vehicles.
- C. In case vehicles have to be stored on the Port, they will be stored in open air pending availability as determined at the sole discretion of ASTEC. There will be an applicable fee for storage as per our tariffs as stated in Annex A.
- D. A minimum Surcharge of Awg. 2.695,= will apply for unloading vehicles from a Car Carrier in Oranjestad. If additional labor to provide the service is needed, an additional fee will be charged as compensation. Transportation of additional required equipment (forklift, truck, etc.) will be charged at Awg. 107,70 up to 2.5 tons Awg. 161,55 up to 4 tons and Awg. 215,40 above 4 tons.
- E. In case ASTEC deems that a vehicle needs to be jumpstarted so that we can discharge it from the vessel, we shall automatically charge a surcharge of Awg. 26,93 per boost.

8. MISCELLANEOUS CHARGES:

Any reachstacker move not included in the "Full circle tariff": Awg. 85,27 per move

Any haulage move not included in the "Full circle tariff": Awg. 68,45 per move

➤ Use of forklift truck on an hourly basis: Awg. 85,27 per hour

(2 Hour / Min. Rental)

➤ Use of reachstacker on an hourly basis: (heavy loads or boat) Awg. 537,05 per hour

or fraction thereof

(light loads pallets) Awg. 204,06 per hour

or fraction thereof

Unload a yacht to the quayside: Up to 35 Tons Awg. 2.045,93

Above 35 Tons and

Up to 45 Tons Awg. 3.934,48 Above 45 Tons Awg. 5.729,24

- A minimum 2 hours crane rental charge will be applicable.
- A heavy/difficult (i.e. fragile) lift fee of Awg. 2.156,08 is applicable for yachts (i.e. special cargo) weighing more than 35 tons.

Rental of buiscar/mafi on a daily basis:

- ➤ Awg. 33,63 per day for 20 ft container
- > Awg. 50,45 per day for 40 ft container
- > Truck rental to move chassis from field to parking lot: Awg. 42,58 per move

9. OVERTIME RATES AND APPLICATION OF ASTEC TARIFF

- A. The engagement of labor will be subject to the availability of same and work will be performed on normal workdays (Monday up to/including Friday) during the regular working hours being from 07:30 hrs to 24:00 hrs. Due note that we apply break/rest periods between shifts as per our CLA/Aruban Law requirements.
- B. The rates stated in this tariff booklet apply to work performed on the above-mentioned workdays during regular shifts.

C. Overtime:

ASTEC may accept to perform work on workdays between 00:00 and 07:00 hrs. or on Saturdays, Sundays and/or Holidays. On such occasions, in case work is performed on workdays between 00:00 hrs and 07:00 hrs, on Saturdays from 00:00 hrs to 07:00 hrs and/or from 08:00 hrs to 16:00 hrs and/or from 16:00 hrs to 24:00 hrs, an overtime charge to the corresponding full circle tariff rates will be applied as follows:

i) Containers:

 Size
 Midnight/Saturdays
 Sundays/Holidays

 ▶ 20 ft
 Awg. 178,30
 Awg. 355,32

 ▶ 40/45 ft
 Awg. 266,80
 Awg. 532,52

These charges apply to discharging as well as loading of containers in overtime in addition to the full circle tariff. All types of work done on container vessels during the weekdays after midnight and on Saturdays except loading and unloading of containers are subject to an overtime charge of sixteen percent (16%) of the normal rate. All types of work done on container vessels on Sundays or holidays except loading and unloading of containers are subject to overtime charges of thirty-two percent (32%) of the normal rate.

ii) Breakbulk:

All breakbulk cargo discharged or loaded during the weekdays after midnight and on Saturdays, are subject to an overtime charge of sixteen percent (16%) of the normal rate.

All breakbulk cargo discharged or loaded on Sundays or holidays are subject to an overtime charge of thirty-two percent (32%) of the normal rate.

iii) Minimum:

For all work performed in overtime pertaining to a continuation of the previous shift, minimum charges will be applied as follows:

Monday to Friday after midnight from:

- > 00:00 hrs to 00:29 hrs: Awg. 4.255,84
- > 00:00 hrs to 04:00 hrs: Awg. 9.092,71
- > 00:00 hrs to 07:00 hrs: Awg. 18.131,52

For all work requested and performed between 00:00 hrs to 07:00 hrs which is not a continuation of the previous night shift, a minimum charge of Awg. 18.131,52 will be applied.

Saturdays from:

00:00 hrs to 07:00 hrs and from 08:00 to 16:00 hrs and/or from 16.00 hrs to 24.00 hrs: Awg. 18.131,52 per shift.

Sunday/holidays from:

00:00 hrs to 07:00 hrs and from 08:00 to 16:00 hrs and/or from 16.00 hrs to 24.00 hrs: Awg. 27.108,03 per shift.

In case on the request of agents ASTEC accepts to work on Saturdays, Sundays, and/or Holidays, agents should notify ASTEC at the latest on the previous Friday, 15:00 hrs in writing, stating the details (i.e. quantity/type) of cargo to be handled and specifying the shift(s) during which work should be performed. The same procedure applies to overtime during weekdays, in which written notification should be received by ASTEC no later than 15:00 hrs. of the previous day.

Once labor has been ordered and work cannot be performed due to any reason not caused by ASTEC, the worker's gang will be dismissed, and a guarantee fee of Awg. 18.131,52 will be charged for overtime requested on Saturdays. On Sundays and Holidays a guarantee fee of Awg. 27.108,03 will be charged.

Except for cargo being handled on an F.A.S. basis, all cargo containers and trailers will be delivered and/or received on normal workdays only from 07:30 hrs to 11:45 hrs and from 13:00 hrs to 15:55 hrs.

After normal business hours, an overtime (delivery) charge will be applied depending on the day of service.

D. Delivery:

Cargo, containers, and trailers will only be delivered by ASTEC against the proper written authorization by the local agent of the carrier and only after settlement of any charges due to ASTEC.

E. Weight and/or Measurement

ASTEC reserves the right to weigh and/or measure any cargo for the application of this tariff, the weights and/or measurements so established shall be considered binding unless otherwise proven.

F. Scheduling and Guarantees

In the case of two container vessels arriving on the same day and same shift, excluding the midnight shift (00:01 hr. to 07:00 hrs.) priority will be given to working the one with berth reservation in accordance with our berth rules and regulations. In principle, only one container vessel will be handled at a time. In case more than one vessel of any cargo type needs to be handled simultaneously, ASTEC will endeavor to work these vessels as expeditiously as possible but does not guarantee simultaneous handling.

In the event a scheduled vessel arrives late during a shift in which more than one vessel needs to be handled and such delay has not been timely communicated in writing (at least 4 hours before the scheduled arrival time) to ASTEC, the following additional charges apply:

First Shift:

- ➤ If vessel starts operations between 10:00-12:00 due to late arrival: penalty of Awg. 4.255,84
- ➤ If vessel starts operations between 13:00-16:00 due to late arrival: penalty of Awg. 8.511,68

Second Shift:

- ➤ If vessel starts operations between 18:00-20:00 due to late arrival: penalty of Awg. 4.255,84
- ➤ If vessel starts operations between 21:00-24:00 due to late arrival: penalty of Awg. 8.511,68

10. PASSING OVER DOCK (POD) AND STORAGE FEES FOR BULK CARGO

The following Passing Over Dock (POD), Land Usage and Storage fees apply to all bulk products, including but not limited to Aggregates, Scrap, Cement, Gas and Liquids (including but not limited to Oils and Fuels) passing thru or over the Barcadera Terminal in any manner determined as follows per the handling method applied at the Terminal:

- > Storage Aggregates first two (2) weeks, including the POD: Awg. 2,80 per mt
- > Storage Scrap first two (2) weeks, including the POD: Awg 2,80 per mt
- > Storage after two (2) weeks: Awg. 8,03 / m2 / (two weeks)
- ➤ Land Use Handling Equipment Short Term (< 2 weeks) Awg. 8.03 / m2 / (two weeks)
- ➤ Land Use Handling Equipment Long Term (> 2 weeks) Awg. 2,69 / m2 / (month)
- ➤ POD Cement: Awg. 1,= per mt
- ➤ POD Liquids: Awg. 1,= per mt
- ➤ POD Aggregates: Awg. 1,= per mt
- ➤ POD Scrap: Awg. 1,= per mt
- ➤ POD Gas: Awg. 1,= per m3
- > Other (to be defined) ---

All storage and land use fees are applicable for usage irrespective if this is prior or after loading/discharging when storage/land is used and will be charged per period or part thereof as indicated. The fees will be charged per square meter based on the actual measured area in use for storage or used (occupied) on the Terminal per the applied handling method.

Regarding aggregates, the following fees will apply related to the handling method used:

A- unloading and storage in the bulk area:

This is the traditional method whereas bulk product is unloaded onto the bulk area after which the importer determines the haulage rate (i.e. mt/day) for taking the bulk product off-site over a certain period of time. The tariff for this method will remain the currently applicable tariff of AWG. 2,80 /mt which includes the passing-over-dock (POD) fee and storage of product in the bulk area for up to two weeks. Should storage of product in the bulk area extend beyond the initial two-week period, an additional storage fee of AWG. 8,03 / m2 will apply for increments of two-week periods.

B – unloading directly onto conveyor belt

Hereby product is unloaded directly onto a conveyor belt without touching the grounds in the port area. The conveyor belt consists of a fixed component and/or a mobile component installed when unloading needs to take place. The tariff for this method will consist of a passing-over-dock fee of AWG. 1,= /mt and a charge for the land used for the conveyor belt equipment of AWG. 2,69 / m2 / (month) for the permanent component and AWG. 8,03 / m2 / (2 weeks) for the mobile component. Herein the m2 for each component is based on the land occupied (used) by the respective sections of the conveyor belt equipment per applicable period.

C – unloading directly into truck

Hereby product is unloaded directly into a truck on a continuous basis and directly hauled offsite w/o touching the grounds in the port area nor making use of storage at the Terminal. The tariff will consist of a passing-over-dock fee of AWG. 1,= /mt and a charge of AWG. 8,03 / m2 / (2 weeks) for the land used by the trucks receiving the bulk product at the Terminal. Herein the m2 of land is based on the length of the bulk vessel multiplied by six (6), for the average width in meters accounting for the area used by the trucks, leading to the m2 of land used by the trucks during receiving of the bulk product alongside the vessel per applicable period.

11. TERMINAL FACILITY FEE (TFF)

The Terminal Facility Fee is charged to all vessels which dock at the Barcadera Port but do not incur any cargo related Fees due to the fact that either no applicable ASTEC Cargo related Fee is levied or the vessel does not bring any cargo to or from Aruba and/or the vessel remains in the Port of Barcadera for more than twelve (12) hours after having completed the loading or unloading of cargo:

> TFF Charge: Awg. 84,08 per hr. docked in the Port.

12. INCENTIVE FOR EXPORT / HUB DEVELOPMENT

The following special tariffs apply on containerized cargo destined for Export or as part of regional business development incentive benefitting local businesses. The 'Export Refund' is applicable on all 20', 40' and 45' containers with product for Export per the following terms and conditions:

20 FT Container: Awg. 609,06
 40 FT Container: Awg. 978,80

- a. The container destined for export has content produced locally with at least fifty percent (50%) of raw materials imported from abroad and the containers with the raw materials imported were discharged by ASTEC. In addition, the local production must include a substantial transformation process in to a final product. Translated it signifies that for each two (2) containers eligible for the Export Refund, at least one (1) container with raw materials has to be imported.
- b. Supporting writing (cover page), including relevant customs documentation, requesting the Export Refund stating the pertaining container number(s), description of the locally produced product/goods to be exported, on which vessel including date and destination of goods.
- c. Supporting documents of purchase of imported raw materials must be provided to ASTEC upon request, prior to processing the disbursement of the Export Refund.
- d. ASTEC retains the right to audit customers with respect to adhering to criteria (a) mentioned above.
- e. ASTEC retains the right to adjust the 'Export Refund' amount as deemed necessary and will provide a three (3) month notice in case the amount is adjusted or if the incentive is discontinued.
- f. The client who is requesting the export incentive must submit all documents within 7 working days after the sailing of the export vessel with the corresponding backup documents as listed above.

ASTEC retains the right to apply exceptional tariffs under this clause as deemed applicable. These exceptional ASTEC tariffs can be applied for any cargo in the category of business development for export and/or Aruba as a regional Hub. The exceptional tariffs will be determined on a case-by-case basis for defined unique export and/or business opportunities supporting the development of Aruba as a regional Hub. Upon petition of an exceptional tariff under this clause, ASTEC will evaluate whether an exceptional approach to cargo handling fees is required to support economic success of the corresponding unique export and/or business opportunity and as a result create growth for local owners and entrepreneurs otherwise not available. For the sake of transparency each exceptional tariff requires the approval of the Aruba Ports Authority N.V.

13. BADGING, CAR PASSES AND CHASSIS AREA ACCESS

As per our badging policy and procedure, ASTEC has tariffs in place for port access. Port access is available for people (personnel, visitors, third parties), vehicles, and Chassis (at a dedicated area). ASTEC reserves the right to decline a port access badge or to revoke access if a person is caught violating our Port Rules and Procedures or company regulations.

An ASTEC Port Access Badge and/or Pass can be obtained for the following fees and per our badging policy and procedure available on our website www.astecaruba.com:

- -Awg. 40,= for a new badge and yearly for renewal
- -Awg. 75,= to replace a lost badge
- -Awg. 210,= for car (vehicle) passes
- -Awg. 250,= for chassis area passes*

Note: this fee is applicable per chassis. Each chassis will be duly registered and will receive an identification tag so that our personnel can verify that the chassis can make use of the chassis area, where it can be stored for safekeeping in our secure perimeter.

14. CRANE CHARGES APPLICABLE

The ASTEC Multi Cargo Sea Terminal has two cranes available.

- 1. Gantry Crane
- 2. Mobile Crane

The Tariffs Applicable for service using these cranes are as follows:

- 1. Gantry Crane Use in Normal Time (07:30-24:00) from Monday to Friday: Awg. 1.121,09
- 2. Gantry Crane Use in Overtime Time (00:00-07:29) from Monday to Friday: Awg. 1.293,57 This same tariff applies for usage during the weekends (Saturday or Sunday and on official holidays).
- 1. Mobile Crane Use in Normal Time (07:30-24:00) from Monday to Friday: Awg. 588,57
- 2. Mobile Crane Use in Overtime Time (00:00-07:29) from Monday to Friday: Awg. 644,63, this same tariff applies for usage during the weekends (Saturday or Sunday and on official holidays).

General Condition with regard to charging for crane usage:

Due note that a minimum charge will be applied of 2 hours times the applicable tariff for each service rendered by our cranes. Each additional hour or fraction thereof will be charged rounded to a half hour or whole hour depending on the number of minutes elapsed. The use of ASTEC's cranes has priority on all operations whenever possible.